GARDEN STATE MUNICIPAL JOINT INSURANCE FUND STATEMENT OF OPERATIONS BY FUND YEAR As of April 30, 2020



	YTD 2020	Year Ended 2019	Year Ended 2018	Year Ended 2017	Year Ended 2016	Year Ended 2015	Year Ended 2014	Year Ended 2013	Year Ended 2012	Year Ended 2011	Year Ended 2010	Years Ended 2007-2009	Years Ended 2002-2006	Fund Balance
nderwriting Income pecial Assessment Plan	11,907,359	34,015,322	32,833,627	30,830,022	29,086,556	28,199,165	27,425,461	24,914,744	23,690,399	21,153,241	19,805,748	45,216,734	41,663,511 4,319,955	370,741,8 4,319,9
otal Income	11,907,359	34,015,322	32,833,627	30,830,022	29,086,556	28,199,165	27,425,461	24,914,744	23,690,399	21,153,241	19,805,748	45,216,734	45,983,466	375,061,8
aim Expenses														
Losses	1,883,838	15,574,998	14,208,348	14,339,061	13,438,245	12,257,608	15,343,011	13,881,551	14,862,517	9,449,642	8,793,312	18,934,935	18,539,020	171,506,0
Loss Adjustment Expenses	540,896	3,389,585	4,617,559	3,861,011	4,557,862	4,109,459	5,058,412	6,596,177	5,409,575	3,570,380	4,162,958	9,572,429	8,673,128	64,119,
IBNR	5,418,604	7,953,162	3,610,770	33,506	654,253	434,146	374,319	183,191	216,757	113,350	-	-	62,728	19,054
EPL Deductible & Co-Insurance	(237,824)	(737,046)	(758,707)	(315,160)	(369,045)	(765,682)	(902,162)	(780,653)	(672,161)	(409,419)	(628,313)	(577,036)	(809,985)	(7,963
Excess Recoveries	(23,200)	(4,167,545)	(601,847)	(1,672,072)	(3,212,398)	(2,058,152)	(3,935,063)	(9,344,733)	(7,059,403)	(1,419,031)	(1,361,888)	(2,169,090)	(2,550,240)	(39,574
WC		(196,150)		(1,191,162)				(1,310,093)	(66,534)	(562,639)	(63,096)	(436,595)	(2,340,240)	(6,16
GL					(4,313)		(99,459)	(140,542)		(4,903)		(25,254)		(23
LEL	(23,200)				(1,053,459)		(1,281,354)	(1,841,231)	(1,794,645)					(5,99
AL				(453,341)	(428,718)	(420,075)	(1,569,107)	(339,573)				(795,992)		(4,0
Property		(3,971,395)	(601,847)	(27,568)	(895,992)	(222,951)		(112,187)	(3,638,305)	(370,245)	(7,541)	-		(9,84
EPL/POL					(829,916)	(1,415,126)	(985,142)	(5,601,107)	(1,559,920)	(481,243)	(892,028)	(416,247)	(210,000)	(12,3
EPL/POL Aggregate Stop												(495,002)		(49
Corridor Retention Endorsement														
All Lines Aggregate Stop	-	-							-		(399,223)			(3
Total Claim Expense	7,582,314	22,013,154	21,076,122	16,246,347	15,068,918	13,977,379	15,938,517	10,535,533	12,757,284	11,304,922	10,966,069	23,592,147	23,914,651	207,142
penses Excess Premiums General Administrative Expenses Total Expenses	2,709,119 2,782,464 5,491,583	7,512,900 8,246,755 15,759,655	6,616,237 7,975,040 14,591,277	6,715,167 7,545,961 14,261,128	6,328,342 7,210,126 13,538,468	6,495,715 7,029,228 13,524,943	6,740,965 6,942,632 13,683,597	6,173,018 6,314,015 12,487,033	5,188,128 6,015,415 11,203,543	4,047,006 5,019,195 9,066,201	3,922,628 4,236,550 8,159,178	10,512,705 <u>9,769,643</u> 20,282,348	15,350,050 <u>9,281,656</u> 24,631,706	88,311 88,368 176,680
derwriting Profit/(Loss)	(1,166,538)	(3,757,487)	(2,833,773)	322,547	479,170	696,844	(2,196,653)	1,892,178	(270,429)	782,118	680,501	(826,852)	(2,562,891)	(8,761
Realized/Unrealized Gains/(Losses)	79,264	393,013	329,104	188,379	125,331	73,733	8,565	72,055	66,240	329,775	314,254	343,896	28,677	2,35
rest Income	30,244	295,346	417,781	438,210	419,818	376,786	255,298	315,017	202,355	235,696	220,528	799,350	1,454,821	5,46
Investment Income	109,508	688,359	746,885	626,589	545,149	450,518	263,863	387,071	268,595	565,470	534,782	1,143,246	1,483,498	7,81
atutory Surplus (Deficit)	(1,057,030)	(3,069,128)	(2,086,887)	949,136	1,024,319	1,147,362	(1,932,790)	2,279,249	(1,834)	1,347,588	1,215,283	316,394	(1,079,393)	(947
f Underwriting Income	-8.9%	-9.0%	-6.4%	3.1%	3.5%	4.1%	-7.0%	9.1%	0.0%	6.4%	6.1%	0.7%	-2.6%	
	_	(3,269,848)	(2,260,129)	826,632	949,750	1,077,605	(1,954,506)	2,217,970	(1,305)	1,320,107	1,195,972	406,510	(1,079,342)	(57
12/31/2019			470.044	122,504	74,569	69,757	21,716	61,279	(529)	27,481	19,311	(90,116)	(50)	(37
	(1,057,030)	200,720	173,241	122,001	,									
: 12/31/2019 Variance Previous Month Variance	(1,057,030) (792,850) (264,180)	200,720 (3,052,600) (16,528)	(2,077,226) (9,662)	954,042 (4,905)	1,027,361 (3,042)	1,148,437 (1,075)	(1,931,002) (1,788)	2,279,244 5	(699) (1,135)	1,347,860 (272)	1,215,455 (172)	324,800 (8,406)	(1,079,384) (8)	(63 (31

\$18.925m in 2017, -\$23.596m in 2018, \$12.455m in 2019, and \$12.851m in 2020. (2019 and 2020 excludes WC,property, and APD). Note 3: Fund years 2002 through 2006 are aggregated based on commissioner's request. Note 4: Variance vs. previous month and previous year includes the 2002 to 2006 supplemental assessment booked at December 31, 2016.

Overall Statistics														
Total Members Total Claims	41 859	40 3,138	40 3,540	38 3,219	37 3,177	36 3,227	35 3,274	32 2,651	31 2,803	28 2,526	26 2,240	6,079	7,236	43,969
Severity Rate Total Open Claims	134 451	139 460	140 245	139 196	137 118	140 73	140 51	138 36	145 21	145 12	143 11	22	20	1,716

* Severity rate is calculated as total GSMJIF incurred loss per \$1,000,000 of total payroll for all member towns in aggregate.

GARDEN STATE MUNICIPAL JOINT INSURANCE FUND STATEMENT OF OPERATIONS BY FUND YEAR As of May 31, 2020



	YTD 2020	Year Ended 2019	Year Ended 2018	Year Ended 2017	Year Ended 2016	Year Ended 2015	Year Ended 2014	Year Ended 2013	Year Ended 2012	Year Ended 2011	Year Ended 2010	Years Ended 2007-2009	Years Ended 2002-2006	Fund Balance
Inderwriting Income	14,884,198	34,015,322	32,833,627	30,830,022	29,086,556	28,199,165	27,425,461	24,914,744	23,690,399	21,153,241	19,805,748	45,216,734	41,663,511	373,718,72
pecial Assessment Plan													4,319,955	4,319,95
otal Income	14,884,198	34,015,322	32,833,627	30,830,022	29,086,556	28,199,165	27,425,461	24,914,744	23,690,399	21,153,241	19,805,748	45,216,734	45,983,466	378,038,684
Claim Expenses														
Losses	2,516,143	15,622,381	14,288,141	14,391,900	13,395,168	12,459,810	15,430,595	13,881,551	14,860,487	9,440,963	8,793,271	18,934,935	18,538,582	172,553,92
Loss Adjustment Expenses	741,439	3,411,630	4,653,646	3,915,133	4,542,398	4,164,107	5,088,176	6,596,177	5,411,605	3,579,196	4,162,999	9,572,429	8,673,566	64,512,50
IBNR	6,681,734	7,924,922	3,495,400	-	721,231	180,874	282,788	183,191	219,386	113,415	-	-	63,130	19,866,07
EPL Deductible & Co-Insurance	(403,424)	(739,197)	(758,734)	(315,160)	(366,508)	(765,692)	(902,162)	(780,653)	(672,161)	(409,419)	(628,313)	(577,036)	(809,985)	(8,128,44
Excess Recoveries	(58,000)	(4,204,263)	(601,847)	(1,707,072)	(3,219,064)	(2,061,702)	(3,960,871)	(9,344,733)	(7,059,403)	(1,419,031)	(1,361,888)	(2,169,090)	(2,550,240)	(39,717,20
WC		(196,150)		(1,191,162)				(1,310,093)	(66,534)	(562,639)	(63,096)	(436,595)	(2,340,240)	(6,166,5
GL		-		-	(4.313)		(99,459)	(140,542)	-	(4,903)	-	(25,254)	-	(274,47
LEL	(58.000)				(1,053,459)		(1,299,663)	(1,841,231)	(1,794,645)	-		-		(6.046.99
AL	-			(488,341)	(428,718)	(420.075)	(1,569,107)	(339,573)				(795,992)		(4,041,80
Property		(4,008,113)	(601,847)	(27,568)	(895,992)	(222,951)	-	(112,187)	(3,638,305)	(370,245)	(7,541)	-		(9,884,75
EPL/POL		-	-		(836,582)	(1.418.676)	(992.642)	(5.601.107)	(1.559.920)	(481,243)	(892,028)	(416,247)	(210.000)	(12,408,44
EPL/POL Aggregate Stop					(/	(1,112,212)	((0,001,101)	(.,,,	((000,000)	(495,002)	(,,	(495,00
Corridor Retention Endorsement												(100,002)		(100,00
All Lines Aggregate Stop											(399.223)			(399.22
Total Claim Expense	9.477.892	22.015.473	21.076.605	16.284.802	15.073.225	13.977.398	15.938.526	10.535.533	12,759,914	11.305.124	10.966.069	23,592,147	23.915.052	209.086.85
xpenses Excess Premiums	3,386,398	7,512,900	6,616,237	6,715,167	6,328,342	6,495,715	6,740,965	6,173,018	5,188,128	4,047,006	3,922,628	10,512,705	15,350,050	88,989,25
General Administrative Expenses	3,478,080	8,246,755	7,975,040	7,545,961	7,210,126	7,029,228	6,942,632	6,314,015	6,015,415	5,019,195	4,236,550	9,769,643	9,281,656	89,064,29
Total Expenses	6,864,479	15,759,655	14,591,277	14,261,128	13,538,468	13,524,943	13,683,597	12,487,033	11,203,543	9,066,201	8,159,178	20,282,348	24,631,706	178,053,55
nderwriting Profit/(Loss)	(1,458,173)	(3,759,806)	(2,834,256)	284,092	474,863	696,824	(2,196,662)	1,892,178	(273,058)	781,917	680,501	(826,852)	(2,563,292)	(9,101,72
et Realized/Unrealized Gains/(Losses)	89,312	377,026	317,081	177,262	117,619	66,771	6,934	68,298	64,345	327,575	312,994	343,460	28,677	2,297,35
nterest Income	42,387	303,768	424,338	441,880	422,744	378,359	256,001	317,374	203,007	236,515	221,234	799,629	1,454,821	5,502,05
let Investment Income	131,699	680,794	741,419	619,142	540,363	445,130	262,936	385,672	267,352	564,089	534,227	1,143,089	1,483,498	7,799,41
tatutory Surplus (Deficit)	(1,326,474)	(3,079,012)	(2,092,836)	903,234	1,015,226	1,141,955	(1,933,727)	2,277,850	(5,706)	1,346,006	1,214,728	316,237	(1,079,794)	(1,302,31
of Underwriting Income	-8.9%	-9.1%	-6.4%	2.9%	3.5%	4.0%	-7.1%	9.1%	0.0%	6.4%	6.1%	0.7%	-2.6%	-0.3
at 12/31/2019	-	(3,269,848)	(2,260,129)	826,632	949,750	1,077,605	(1,954,506)	2,217,970	(1,305)	1,320,107	1,195,972	406,510	(1,079,342)	(570,58
Variance	(1,326,474)	190,836	167,292	76,602	65,476	64,349	20,779	59,880	(4,401)	25,899	18,756	(90,272)	(452)	(731,73
at Previous Month	(1,057,030)	(3,069,128)	(2,086,887)	949,136	1,024,319	1,147,362	(1,932,790)	2,279,249	(1,834)	1,347,588	1,215,283	316,394	(1,079,393)	(947,72
Variance	(269,444)	(9,884)	(5,949)	(45,902)	(9,093)	(5,407)	(937)	(1,399)	(3,873)	(1,583)	(555)	(157)	(402)	(354,58

Note 2: Unimate rosses based upon the 2013 year-end test tot study.
Note 2: Fund years 2010 through 2019 include an aggregate stop loss protection to cap losses at ~\$10.9m in 2010, ~\$11.8m in 2011, ~\$13.4m in 2012, ~\$14.2m in 2013, ~\$16.5m in 2014, ~\$17.2m in 2015, ~\$17.25m in 2016, \$18.925m in 2017, ~\$23.596m in 2018, \$12.455m in 2019, and \$12.851m in 2020 excludes WC,property, and APD).
Note 3: Fund years 2002 through 2006 are aggregated based on commissioner's request.
Note 4: Variance vs. previous month and previous year includes the 2002 to 2006 supplemental assessment booked at December 31, 2016.

Overall Statistics														
Total Members Total Claims	41 1,112	40 3,145	40 3,540	38 3,222	37 3,177	36 3,226	35 3,276	32 2,651	31 2,803	28 2,526	26 2,240	6,079	7,236	44,233
Severity Rate Total Open Claims	134 524	140 418	141 243	139 187	138 116	140 72	140 51	138 36	145 20	145 12	143 11	22	20	1,732

* Severity rate is calculated as total GSMJIF incurred loss per \$1,000,000 of total payroll for all member towns in aggregate.